# Drop out... OF THE SCHOOL OF HARD KNOCKS





# Your host: Joe Sgroi, CLU, ChFC

Joe is Founder of Sgroi Financial, which he built "from scratch" 30 years ago into Western New York's most successful financial planning firm. He is a life and qualifying member of the Million Dollar Round Table's most prestigious "Top of the Table", and was both the Chamber of Commerce Citizen of the Year and Business of the Year.

# Featuring: Harvey Schmiedeke

Mr. Schmiedeke is co-owner of Survival Strategies, Inc. which began in his living room and has grown over 20 years into an award-winning multi-million dollar company specializing in Hubbard Management Technology, real-world solutions to grow your business. Survival Strategies is currently opening its new Eastern US office in Buffalo.

### "Profit From Experience" Panel

Six or more successful local business people from fields as diverse as real estate, healthcare, food service, finance and other professions answer your questions about their successful strategies to survive and flourish despite economic "booms and busts".

716-674-6700

# Flourish Through "Booms and Busts" Workshop

- Learn from some of Western New York's most successful business owners how you too can:
- Drive in new customers with effective promotion.
- Build a multi-million dollar business from scratch.
- Build wealth with a PURPOSE so you can have time for family, travel and the community.
- Achieve your dream.

### **REGISTER NOW!**

Sponsored by:

Net proceeds donated to First Tee of WNY golf learning program for kids.



### Thursday, October 7, 2004,

6:30 p.m. to 9:30 p.m. - Amherst Marriott 1340 Millersport Hwy. - Amherst, NY 14228



\$95 Donation to First Tee of WNY, \$75 if you pre-register. Call **716-674-6700** - Parking and Refreshments Included